



singularsystems  
simplifying complexity



Simplifying  
Complexity

# SINGULAR PROJECTS

How Singular creates a measurable advantage for their partners

## Risk and Compliance Check Engine

Singular created an advantage for a large financial consulting firm which required a business driven solution to effectively on-board new clients faster, while being compliant with the existing risk, independence, legal and conflict check processes.

### The Challenge:

The Financial institution lacked a centralised data and integrated systems that, by law, performed various risk, independence, legal and conflict check processes. Singular became the partner of choice introduced to build a solution that would perform these checks quickly and efficiently while integrating to existing systems.



### The Singular Approach:

Singular is a Microsoft Dynamics CRM Certified Gold partner and by making use of Microsoft Dynamics CRM® Singular were able to:

- Consolidate a working list of all clients and contacts and migrated this data into a Microsoft Dynamics CRM® solution which reduced the manual controls involved when utilising spreadsheets
- Create an end-to-end client and contact management solution that manages client on-boarding, conflict checks, business relationship checks and client continuance processes
- Build dashboards, views and reports to ensure visibility across the various service lines
- Build an Opportunity to Engagement process that takes all relevant compliance processes into account
- Automate business process and business rules

### The Singular Advantage:

With the Microsoft Dynamics CRM® implementation Singular was able to create an advantage for the business by:

- Simplifying the existing systems for the business through elimination of redundancies and duplication of data
- A firm-wide understanding of the business opportunities across the multiple service lines
- Standardising the business processes across the firm  
Implementing new processes for risk, independence, legal, conflict and relationship checks for on-boarding new clients and logging opportunities

